anyteam

ANYTEAM VS. DIY

# WHY ANYTEAM BEATS DIY ON CLAUDE

Claude is a brilliant model. AnyTeam is the agentic revenue orchestration platform that makes it work for a whole revenue team, with one compounding memory, an isolated workspace for every user, central control and any model.

QUESTION 1

## "Why can't I just build this myself with Claude?"

*You can build a demo. The hard part is the system around it, and the team to run it forever.*

- **Single player.** More seats don't create shared memory. Context stays with each rep.
- **Security.** DIY agents run with local files and whatever users install.
- **Upkeep.** Evals on every model release, skills to every laptop, broken integrations.

QUESTION 2

## "I've already built this with Claude. Why do I need AnyTeam?"

*You've proven the value. AnyTeam keeps what you learned and takes over what you maintain.*

- **Company brain.** Each user's memory rolls into company memory under owner rules.
- **Day-two fixes.** No version drift, no silent routine failures, no lid-closed task loss.
- **Any model.** Routing and caching across Ollama, OpenRouter and Vertex.

### THE BENCHMARK: ONE VERY ADVANCED COMPANY'S DIY BUILD

**~10**
people on the program

**$M**
millions budgeted for model spend

**200+**
skills maintained by hand

**98%+**
cost cut on one workload after leaving a single vendor

| Area | DIY on Claude | AnyTeam |
|---|---|---|
| System | Separate tools and skills, each with its own context | One platform: capture, connect, act, compound |
| Memory | Local to each laptop; benchmark's shared memory paused | Rep, team and company memory on a sales ontology |
| Security | Agents on laptops; "a ton of risk" | Isolated cloud sandbox per user, per workspace |
| Control | Every skill change reaches every user by hand | Admins push skills, approve tools, gate connections |
| Always on | Laptop must stay on; routines fail silently | Runs in the cloud; Chief of Staff alerts you |
| Models | One vendor; retest on every release | Routed, cached, user override, swappable harness |
| Access | Laptop only at the benchmark | Web, desktop, mobile, Slack and API |
| Upkeep | About 12 full-time people to run full scope (est.) | Run, versioned and supported by AnyTeam |
| Data | Depends on each account's terms | No training on your data; personal info stripped before models |

### DEPLOY IN FIVE STEPS · NOTHING TO INSTALL

**1** Connect
Calendar, CRM and Slack

**2** Set policy
Tools, skills, connections

**3** Invite
Nothing to install

**4** Work
Sandboxes provision automatically

**5** Grow
Add seats any time

## REPLACE THE STACK. KEEP THE MEMORY.

Benchmark figures from a conversation with a large software company's AI program lead; company anonymized. Upkeep estimate is an illustrative planning figure. anyteam.com